# WELLWOOD RESOURCE CENTRE OF HAMILTON

## FINANCIAL STATEMENTS

MARCH 31, 2016

# From the President and Executive Director

Dear Friends:

In the twenty years since Wellwood was incorporated, we continue to experience phenomenal growth, which is always conducted in ways that are respectful, consultative and thoughtful. We remain deeply committed to creating an inclusive, safe and barrier-free space and our community site now hums with activity - days, evenings and, now, even on weekends. This past year, we have been strategically focused on meeting the increasing needs of young people. Supporting our unique and diverse communities within greater Hamilton as we collectively work to better meet the needs of those living with cancer is a key priority for the coming year.

As we all know too well, these are challenging times for charities. Our sector is always deeply affected in periods of economic crisis, and all not-for-profits in Canada are feeling the pressure. This year, not surprisingly, we encountered some hurdles with regard to a decrease in revenues and a predicted dip in our investment portfolio. It is prudent for us to be cautious, but - at the same time - we are confident that our approach to managing finances remains conscientious and reflective of our organizational values.

A large part of Wellwood's ability to remain sustainable - regardless of the financial climate - is because every one

of our programs is delivered by experienced, trained volunteers. There are almost



Whether you donate your time, talents or treasure, the value of your contribution is truly immeasurable - because you make our work possible.

With sincere thanks,

Renee Wetselaar President

K. Jane George **Executive Director** 

Wellwood

# **Financial Notes and Appreciation**

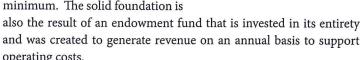


As a registered charity, Wellwood depends entirely on donations, grants and funds raised through special events to continue to provide all of our services absolutely free of charge to everyone affected by cancer.

Our detailed audited financial statements are readily available on our website. Visit www.wellwood.on.ca and select About Us, then click on the link to view the past seven years of reports. There, you can also see previous Reports to the Community and Board policies, as well as make an online donation.

This has been a tumultuous year for the not-for-profit sector, and many charities are struggling. As mentioned in the note from our President and Executive Director, Wellwood's financial sustainability

is largely due to the gift of time and talent provided by our team of almost 300 volunteers, which keeps staffing costs to an absolute minimum. The solid foundation is



accreditation through Imagine Canada's rigorous Standards Program for demonstrated excellence in fundraising practices is a source of great pride to us, given the relatively small size of our organization in comparison with others who share this designation.

operating costs. Wellwood is committed to transparency and privacy. Our

"Wellwood is a sound financial investment because they are community-based with a reputable, credible Board of Directors... They manage the property and material resources, as well as volunteers and staff, in a sound, responsible way that doesn't put financial resources at risk." Linda Learn & Albert Graham - Volunteers and Donors



### AN INDEPENDENT MEMBER OF DFK INTERNATIONAL

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### INDEPENDENT AUDITOR'S REPORT

To the Directors of Wellwood Resource Centre of Hamilton:

### Report on the Financial Statements

We have audited the accompanying financial statements of Wellwood Resource Centre of Hamilton, which comprise the statement of financial position as at March 31, 2016, and the statements of operations, changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### AN INDEPENDENT MEMBER OF DFK INTERNATIONAL

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### **INDEPENDENT AUDITOR'S REPORT (Continued)**

### Opinion

In our opinion, these financial statements present fairly, in all material respects, the financial position of Wellwood Resource Centre of Hamilton as at March 31, 2016, and the results of its operations and its cash flows for the year then ended, in accordance with Canadian accounting standards for not-for-profit organizations.

CHARTERED ACCOUNTANTS
Licensed Public Accountants

Paylor Leibour LLP

Hamilton, Ontario June 28, 2016

# WELLWOOD RESOURCE CENTRE OF HAMILTON STATEMENT OF FINANCIAL POSITION

|                                 | A         | s at March 31 |
|---------------------------------|-----------|---------------|
|                                 | 2016      | 2015          |
|                                 | \$        | \$            |
| ASSETS                          |           |               |
| CURRENT                         |           |               |
| Cash                            | 5,184     | 12,103        |
| Short-term investments          | 2,223,210 | 2,430,513     |
| Accounts receivable             | 5,376     | 9,454         |
| Inventories                     | 464       | 873           |
| Prepaid expenses and deposits   | 6,694     | 6,683         |
|                                 | 2,240,928 | 2,459,626     |
| CAPITAL ASSETS (Note 3)         | 1,281,963 | 1,317,404     |
| INCORPORATION COSTS             | H         | 684           |
|                                 | 3,522,891 | 3,777,714     |
| LIABILITIES                     |           |               |
| CURRENT                         |           |               |
| Accounts payable (Note 4)       | 23,848    | 30,743        |
| DEFERRED CONTRIBUTIONS (Note 5) | 9,356     | 9,200         |
|                                 | 33,204    | 39,943        |
| FUND BALANCES                   |           |               |
| INVESTED IN CAPITAL ASSETS      | 1,281,963 | 1,317,404     |
| EXTERNALLY RESTRICTED (Note 6)  | 2,004,850 | 2,004,850     |
| UNRESTRICTED                    | 202,874   | 415,517       |
|                                 | 3,489,687 | 3,737,771     |
|                                 | 3,522,891 | 3,777,714     |

(See accompanying Notes to Financial Statements)

APPROVED ON BEHALF OF THE BOARD:

Director

# WELLWOOD RESOURCE CENTRE OF HAMILTON STATEMENT OF CHANGES IN FUND BALANCES

|   |                          |                   |                | Year ended March 31 | larch 31  |  |
|---|--------------------------|-------------------|----------------|---------------------|-----------|--|
|   | General                  |                   | Endowment      | Total               | Total     |  |
| '   | Fund                     | pu                | Fund           | 2016                | 2015      |  |
| n   | Unrestricted Invested in | Invested in       |                |                     |           |  |
|   | •                        | Capital Assets    |                |                     |           |  |
|   | \$                       | ↔                 | <b>&amp;</b> > | 49                  | ₩.        |  |
| FUND BALANCES, BEGINNING OF YEAR                  | 415,517                  | 1,317,404         | 2,004,850      | 3,737,771           | 3,660,360 |  |
| EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES | (189,753)                | (58,331)          | Î              | (248,084)           | 77,411    |  |
| INVESTMENT IN CAPITAL ASSETS                      | (22,890)                 | 22,890            | í              | •                   | 1         |  |
| FUND BALANCES, END OF YEAR                        | 202,874                  | 202,874 1,281,963 | 2,004,850      | 3,489,687 3,737,771 | 3,737,771 |  |
|   |                          |                   |                |                     |           |  |

(See accompanying Notes to Financial Statements)

# WELLWOOD RESOURCE CENTRE OF HAMILTON STATEMENT OF OPERATIONS

|   |           | Year ended March 31 |           |          |
|---|-----------|---------------------|-----------|----------|
|   | General   | Endowment           | Total     | Total    |
|   | Fund      | Fund                | 2016      | 2015     |
|   | \$        | \$                  | \$        | \$       |
| REVENUES  |           |                     |           |          |
| Donations   | 49,100    | -                   | 49,100    | 125,670  |
| Fundraising and other income  | 102,328   | -                   | 102,328   | 84,996   |
| Investment income   | 58,828    | -                   | 58,828    | 63,068   |
| Realized gain on investments  | 100,859   |                     | 100,859   | 139,368  |
|   | 311,115   | -                   | 311,115   | 413,102  |
| EXPENDITURES  |           |                     |           |          |
| Advertising, travel and promotion   | 843       | -                   | 843       | 5,917    |
| Fundraising expenses  | 27,145    | -                   | 27,145    | 33,323   |
| Insurance   | 11,784    | -                   | 11,784    | 11,387   |
| Miscellaneous   | 2,154     | -                   | 2,154     | 1,635    |
| Office expenses   | 40,740    | -                   | 40,740    | 46,918   |
| Printing, postage and courier   | 4,105     | -                   | 4,105     | 6,813    |
| Professional fees   | 30,800    | -                   | 30,800    | 29,293   |
| Volunteer expenses  | 3,756     | -                   | 3,756     | 3,963    |
| Wages and benefits  | 234,394   | -                   | 234,394   | 217,330  |
|   | 355,721   |                     | 355,721   | 356,579  |
| EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES BEFORE AMORTIZATION AND |           |                     |           |          |
| UNREALIZED GAIN (LOSS) ON INVESTMENTS                                     | (44,606)  | -                   | (44,606)  | 56,523   |
| AMORTIZATION  | (58,331)  | -                   | (58,331)  | (60,493) |
| UNREALIZED GAIN (LOSS) ON INVESTMENTS                                     | (145,147) |                     | (145,147) | 81,381   |
| EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES                         | (248,084) | _                   | (248,084) | 77,411   |

(See accompanying Notes to Financial Statements)

# WELLWOOD RESOURCE CENTRE OF HAMILTON STATEMENT OF CASH FLOWS

|   | Year ended March 31 |           |
|---|---------------------|-----------|
|   | 2016                | 2015      |
|   | \$                  | \$        |
| CASH PROVIDED BY (USED IN):                       |                     |           |
| OPERATING ACTIVITIES                              |                     |           |
| Excess (deficiency) of revenues over expenditures | (248,084)           | 77,411    |
| Items not involving cash:                         | <b>(</b>            |           |
| Amortization                                      | 58,331              | 60,493    |
| Realized gain on investments                      | (100,859)           | (139,368) |
| Unrealized loss (gain) on investments             | 145,147             | (81,381)  |
| Write-down of incorporation costs                 | 684                 | =         |
|   | (144,781)           | (82,845)  |
| Changes in non-cash working capital (Note 7)      | (2,419)             | (109,591) |
|   | (147,200)           | (192,436) |
| FINANCING ACTIVITIES                              |                     |           |
| Increase (decrease) in deferred contributions     | 156                 | (7,219)   |
| INVESTING ACTIVITIES                              |                     |           |
| Decrease in short-term investments                | 163,015             | 208,175   |
| Purchase of capital assets                        | (22,890)            | (4,047)   |
|   | 140,125             | 204,128   |
| INCREASE (DECREASE) IN CASH                       | (6,919)             | 4,473     |
| CASH, BEGINNING OF YEAR                           | 12,103              | 7,630     |
| CASH, END OF YEAR                                 | 5,184               | 12,103    |

(See accompanying Notes to Financial Statements)

Year ended March 31, 2016

### 1. PURPOSE OF ORGANIZATION

The Organization is a not-for-profit organization which is committed to enhancing the quality of life and providing support programs for people living with and affected by cancer. Wellwood Resource Centre of Hamilton is a charitable organization incorporated without share capital under the Laws of Ontario and is exempt from income taxes.

### 2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

### FINANCIAL INSTRUMENTS

Measurement of financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value adjusted by, in the case of a financial instrument that will not be measured subsequently at fair value, the amount of transaction costs directly attributable to the instrument. Amounts due to and from related parties are measured at the exchange amount, being the amount agreed upon by the related parties.

The Organization subsequently measures its financial assets and financial liabilities at amortized cost, except for equity securities quoted in an active market, which are subsequently measured at fair value. Changes in fair value are recognized in excess of revenue over expenditures.

Financial assets measured at amortized cost include cash and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable.

Financial assets measured at fair value include short-term investments.

### **Impairment**

Financial assets measured at amortized cost are tested for impairment when there are indicators of possible impairment. When a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset or group of assets, a write-down is recognized in excess of revenue over expenditures. The write down reflects the difference between the carrying amount and the higher of:

- the present value of the cash flows expected to be generated by the asset or group of assets;
- the amount that could be realized by selling the assets or group of assets;
- the net realizable value of any collateral held to secure repayment of the assets or group of assets.

When the events occurring after the impairment confirm that a reversal is necessary, the reversal is recognized in excess of revenue over expenditures up to the amount of the previously recognized impairment.

Year ended March 31, 2016

### 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **FUND ACCOUNTING**

The Organization follows the restricted fund method of accounting for contributions.

The General Fund accounts for the Organization's program delivery and administrative activities. This fund reports unrestricted resources and restricted operating grants and donations.

The Endowment Fund reports resources contributed for endowment. Investment income earned on resources of the Endowment Fund is to be used for the sustainability of the Organization.

### CAPITAL ASSETS AND AMORTIZATION

Capital assets are recorded at cost. An impairment loss is recognized when a capital asset no longer has any long-term service potential to the Organization. Amortization is provided for at the following methods and rates which are designed to charge the cost of capital assets to income over their estimated useful lives:

| Building                             | 40 years | straight-line       |
|--------------------------------------|----------|---------------------|
| Landscaping                          | 10 years | straight-line       |
| Leasehold improvements               | 15 years | straight-line       |
| Parking lot                          | 8%       | diminishing balance |
| Signage                              | 20%      | diminishing balance |
| Furniture and equipment              | 20%      | diminishing balance |
| Computer and communication equipment | 20 - 55% | diminishing balance |
| Computer software                    | 45%      | diminishing balance |

### REVENUE RECOGNITION

Restricted contributions related to general operations are recognized as revenue of the General Fund in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the appropriate restricted fund.

Unrestricted contributions are recognized as revenue of the General Fund as it is received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Contributions for endowment are recognized as revenue in the Endowment Fund.

Investment income earned on Endowment Fund resources must be used for the sustainability of the Organization and is recognized as revenue of the General Fund.

### CONTRIBUTED MATERIALS AND SERVICES

Contributed materials and services which are used in the normal course of operations and would otherwise have been purchased are recorded at their fair value at the date of contribution if fair value can be reasonably estimated. Volunteers contribute a substantial number of hours each year to assist in carrying out the activities of the Organization. Due to the difficulty in determining their fair value, contributions of such services are not recognized in the financial statements.

### TRANSLATION OF FOREIGN CURRENCIES

All foreign denominated monetary assets and liabilities are translated at the exchange rate prevailing at the year end and revenue and expenditures (other than amortization) at average rates of exchange during the period. Exchange gains and losses arising on the translation of the accounts are included in excess of revenue over expenditures. Non-monetary assets and liabilities are translated at historical rates of exchange.

Year ended March 31, 2016

### 3. CAPITAL ASSETS

|                            |           | 2016         |           | 2015      |
|----------------------------|-----------|--------------|-----------|-----------|
|                            |           | Accumulated  |           |           |
|                            | Cost      | amortization | Net       | Net       |
|                            | \$        | \$           | \$        | \$        |
| Building                   | 1,139,289 | 169,349      | 969,940   | 998,423   |
| Landscaping                | 115,104   | 49,252       | 65,852    | 53,717    |
| Leasehold improvements     | 109,672   | 23,586       | 86,086    | 93,397    |
| Parking lot                | 16,786    | 5,242        | 11,544    | 12,548    |
| Signage                    | 20,827    | 12,683       | 8,144     | 10,180    |
| Furniture and equipment    | 93,015    | 61,114       | 31,901    | 39,458    |
| Artwork and antiques       | 105,234   |              | 105,234   | 105,234   |
| Computer and communication |           |              |           |           |
| equipment                  | 41,316    | 38,094       | 3,222     | 4,374     |
| Computer software          | 1,807     | 1,767        | 40        | 73        |
|                            | 1,643,050 | 361,087      | 1,281,963 | 1,317,404 |

### 4. ACCOUNTS PAYABLE

Included in the balance of accounts payable are other government remittances totalling \$6,365 (2015 - \$5,275).

### 5. DEFERRED CONTRIBUTIONS

The deferred contributions reported in the General Fund for the current year represents unspent resources relating to restricted donations and sponsorships received in the current period that is related to the subsequent period. Changes in deferred contributions balance are as follows:

|   | 2016<br>\$ | 2015<br>\$ |
|---|------------|------------|
| Deferred contributions, beginning of year                                 | 9,200      | 16,419     |
| Donations revenue received during the year that are externally restricted | 18,897     | 10,700     |
| Fundraising revenue received during the year for next year's event        | -          | 3,500      |
| Recognized as revenue during the year                                     | (18,741)   | (21,419)   |
| Deferred contributions, end of year                                       | 9,356      | 9,200      |

### 6. EXTERNALLY RESTRICTED FUND BALANCES

Fund balances restricted for endowment purposes is subject to externally imposed restrictions stipulating that the resources be maintained permanently.

Original Endowment - Juravinski Fund \$2,000,000 and Haynes Fund \$4,850.

Year ended March 31, 2016

### 7. CHANGES IN NON-CASH WORKING CAPITAL

|                               | 2016<br>\$ | 2015<br>\$ |
|-------------------------------|------------|------------|
| Accounts receivable           | 4,078      | (3,707)    |
| Inventories                   | 409        | 49         |
| Prepaid expenses and deposits | (11)       | (374)      |
| Accounts payable              | (6,895)    | (105,559)  |
|                               | (2,419)    | (109,591)  |

### 8. FINANCIAL INSTRUMENTS

### FOREIGN EXCHANGE RISK

The Organization holds United States denominated short-term investments and is therefore subject to foreign exchange fluctuations. The Organization manages this risk by monitoring its United States dollar investments. As at March 31, 2016, the Organization has United States denominated cash and short-term investments in the amount of \$8,331 and \$630,918, respectively.

### MARKET RISK

The Organization is exposed to market risk through its investments quoted in an active market. The Organization's investment portfolio is well diversified and there is no significant concentration of market risk.